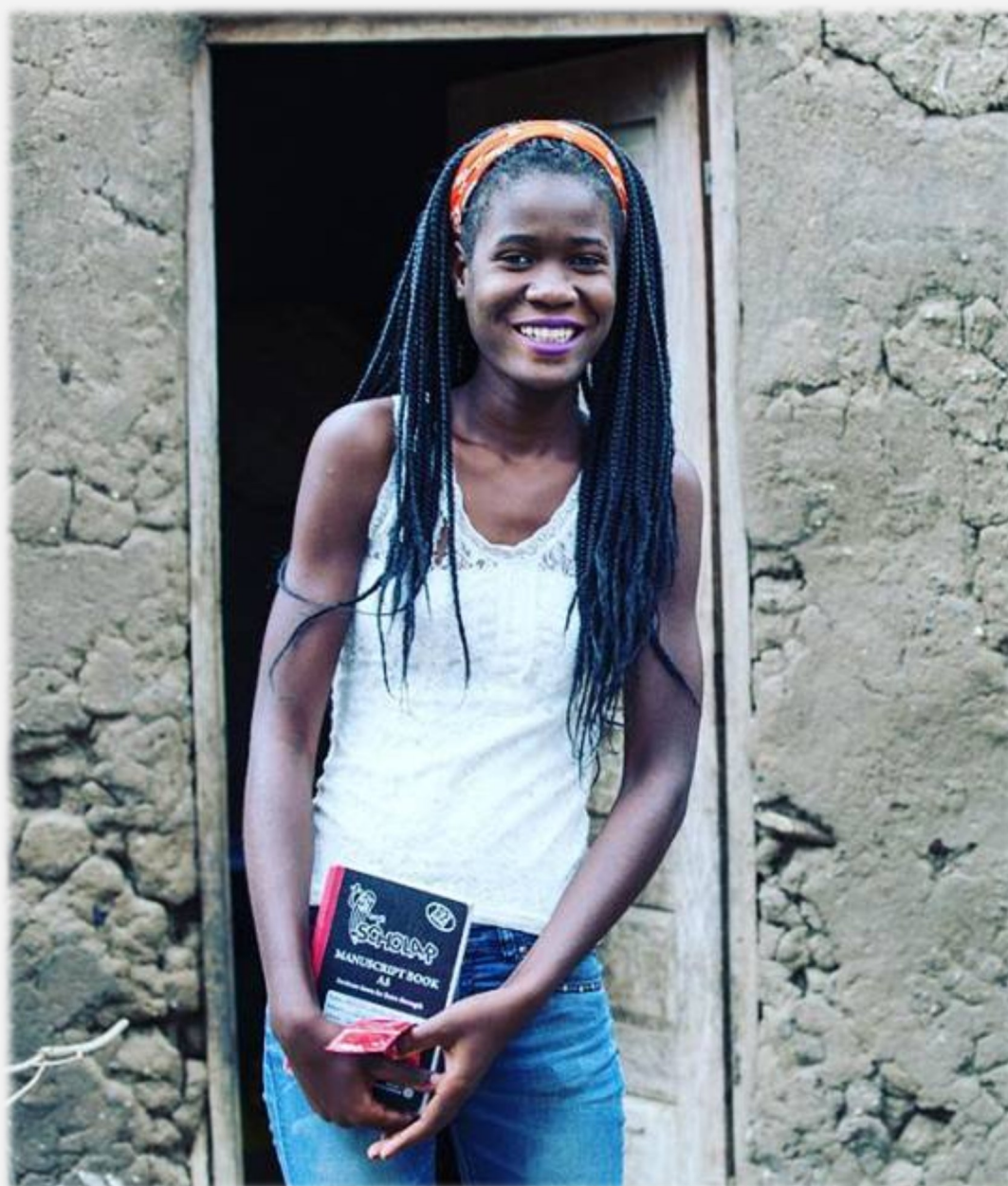


THE PUBLIC ESTABLISHMENT

HUMANA PEOPLE TO PEOPLE BALTIC

ANNUAL REPORT 2017



THE PUBLIC ESTABLISHMENT HUMANA PEOPLE TO PEOPLE BALTIC (HPPB)

THE MISSION STATEMENT

- HUMANA PEOPLE TO PEOPLE BALTIC wants to see a world with better prospects for all its inhabitants to live their lives without poverty, sickness and lack of freedom.
- HUMANA PEOPLE TO PEOPLE BALTIC wants to support people's efforts to create development in their communities.
- HUMANA PEOPLE TO PEOPLE BALTIC supports projects dealing with health, education and environment. We believe that work within these areas is one of the main preconditions for sustainable development.

THE HISTORY

Humana People to People Baltic (HPPB) was founded in the beginning of 1998. The idea was to establish an organization in Lithuania that could raise funds to support development of poor and disadvantaged people in the world. To do this through a network of shops selling second hand clothes and using the surplus from this activity for Humana People to People's projects in developing countries.

The first Humana shop and the Sorting Centre in Lithuania have been opened in 1998. Steadily growing over 19 years, the HPPB has become one of the biggest second hand clothes sorters and sellers in Lithuania. In 2017 the Humana shops network is 62 shops, spread in 28 towns all over the country.

HPPB is a member of the Federation for Associations connected to the International Humana People to People movement (more about Humana People to People organizations worldwide on page 7) and supports many very good sustainable development and education projects in Africa, Asia, Europe, Latin America and Lithuania while also being an expert source of fashionable and good quality clothes at very affordable prices for many Lithuanians.

EXECUTIVE SUMMARY

In 2017, HPPB worked in 14 countries all over the world and donated **3 210 787 EUR** to implement 90 partnership projects.

The partnership projects are covering four areas of common interest:



Community Development

19 projects in 11 countries
Total: 451 687 EUR

Education

38 projects in 11 countries
Total: 697 981 EUR



Health

23 projects in 7 countries
Total: 1 016 722 EUR

Farming and Environment

6 projects in 5 countries
Total: 306 182 EUR



The fifth area of partnership is the area of **Institutional Support and Staff Capacity Building** of the partner organisations

4 projects in 4 countries; total: 365 642 EUR

Since the beginnings in 1998, HPPB is working with sorting and reuse of textiles as a core income generating activity for international development assistance. The activity has been a way to ensure the financial sustainability of

our work in developing countries. It also supports efforts towards environmental protection, reducing CO₂ emissions and waste, as well as improving natural resource efficiency through the circular economy model.

HPPB WAY OF FUNDRAISING FOR DEVELOPMENT ASSISTANCE AND SOCIAL PARTNERSHIP PROJECTS



PURCHASING—fundraising at HPPB starts with purchasing at the second hand clothes market. Most of the second hand clothes and footwear are bought from suppliers in Austria, Belgium, France, Germany, the Netherlands, the Nordic countries and USA.



SORTING—to pursue the highest environmental benefits, HPPB strives to reuse the second hand textiles. This requires a detailed sorting and distribution to different parts of the world. Through the long term relationships built across the sector, HPPB is able to ensure a high quality and transparency throughout the supply chain.



SELLING—to facilitate changing consumption patterns in developed countries, HPPB sell sorted clothes to minor Lithuanian sellers and operate 62 shops in Lithuania. These stores are at the forefront of sustainable fashion, enabling customers to shop for high quality second hand clothes at affordable prices, as well as addressing global resource challenges. Around 50% of sorted goods are exported.



SPONSORING—sales of second hand clothes generate a surplus, which after paying taxes is used to finance socially important projects.

In 2017 HPPB engaged and contributed 3 210 787 EUR to implement 90 partnership projects in 14 countries.

THE HUMANA PEOPLE TO PEOPLE ORGANIZATIONS WORLDWIDE

Humana People to People Baltic is a member of the Federation for Associations connected to the International Humana People to People movement (FAIHPP). FAIHPP is a network of non-government development organisations and coordinates activities of 31 independent member organisations and provides them with technical oversight and support services and ensures sharing of partnership resources.

Development projects in Africa, Asia and Latin America are operated by 14 FAIHPP member organisations. In Europe and North America, 17 member organisations generate resources. The International Headquarters of FAIHPP are situated on Murgwi Estate, Shamva in Zimbabwe, in rural setting 85 km outside of the capital Harare.



HPPB DONATIONS FOR PARTNERSHIP IN DEVELOPMENT in 2017

<u>Country</u>	<u>Project</u>	<u>Amount (EUR)</u>
Angola	12 Teacher Training Colleges	120,006.64
	3 Vocational Schools: Caxito, Huambo and Cabinda	140,772.32
	School Benguela	10,035.54
	Community Health Agents in Uige and Zaire	2,480.33
	Total Angola	283,079.24
Botswana	Child Aid	44,610.32
Brazil	Farmers' Clubs and Child Aid	133,830.96
China	2 Community Development: Yuexi and Butuo	8,475.96
	5 projects the Pre-Schools of the Future	136,507.58
	Farmers' Clubs Sanyuan	8,922.06
	Total Control of Epidemics (TCE) Butuo	7,137.65
	TCE Butuo (co-financed by the European Commission)	22,205.90
	Total Control of Epidemics Yuexi	3,399.31
	Development and Expansion of the Preschool of the Future Program	68,423.31
	Donation to use in 2018	109,741.39
	Total China	364,813.16

<u>Country</u>	<u>Project</u>	<u>Amount (EUR)</u>
Congo	2 Child Aid projects: Kasenga and Kinshasa	27,265.82
	Teacher Training College Mbakana	17,344.49
	Donation to use in 2018	196,285.41
	Total Congo	240,895.72
Guinea Bissau	Child Aid	56,411.74
	Vocational School Bissora	13,919.37
	Teacher College Cacheu	60,441.15
	Farmers' Clubs Cashew Nuts	29,837.33
	Institutional Support	63,114.88
	Donation to use in 2018	125,359.41
	Total Guinea Bissau	261,130.78
India	Teacher Training Colleges in the Province of Uttar Pradesh	12,841.53
	Community Development	2,997.81
	Diabetes Detection and Care	10,826.92
	HIV/AIDS and TBC	38,518.34
	Education Program	1,730.88
	Women Empowerment and Environment	89,220.64
	Liaison Office	53,532.39
	Donation to use in 2018	267,661.93
	Total India	477,330.44
Lithuania	Social Partnership Program (in partnership with 24 local NGOs)	68,442.28
	Youth Sustainable Development Goals 2030	138.55
	Total Lithuania	68,580.83

HPPB DONATIONS FOR PARTNERSHIP IN DEVELOPMENT in 2017

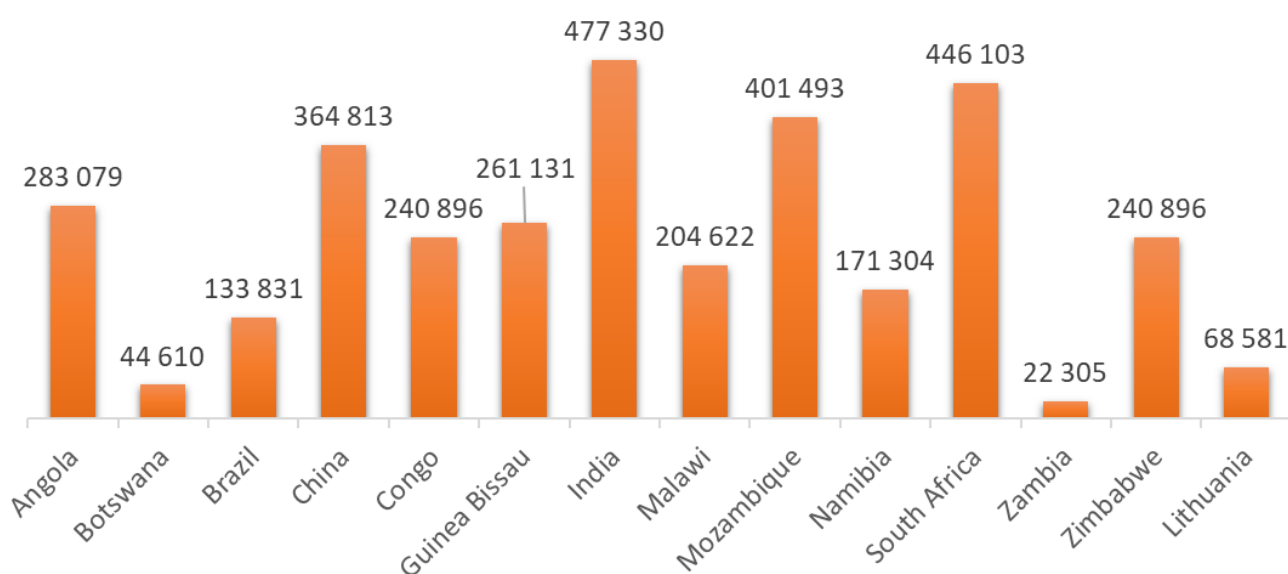
<u>Country</u>	<u>Project</u>	<u>Amount (EUR)</u>
Malawi	2 Teacher Training Colleges: Amalika and Dowa	8,922.06
	2 Total Control of TBC projects: the Mining Sector and Thylo area	74,053.13
	Child Aid Zomba and Machinga	14,582.22
	Donation to use in 2018	107,064.77
	Total Malawi	204,622.18
Mozambique	Teacher College Chimoio	705.03
	One World University	6,478.59
	3 HOPE projects: Maputo, Cabo Delgado and Inhambane	36,247.35
	Total Control of the Epidemic Gaza, Zambezia and Maputo	102,221.42
	Total Control of TBC in the Mining Sector	14,096.14
	70 Preschools in Maputo	8,947.09
	Farmers' Clubs Sofala and Zambezia	51,118.31
	Producers' Club Tete	5,368.25
	Nutrition Zambezia	7,442.19
	Donation to use in 2018	267,518.04
	Total Mozambique	401,492.88
Namibia	Total Control of Epidemics in Oshana and Kavango, Zambezi, Khomas and Omusati	45,407.95
	DAPP School	13,383.10
	Vocational School	32,092.67
	Total Control of Malaria	28,422.13
	Donation to use in 2018	51,997.79
	Total Namibia	171,303.64
South Africa	HOPE Mopani and Bushbuckridge	1,797.48
	Child Aid Abaqulusi, HOPE uPhongolo and HOPE Abaqulusi	17,046.44
	Communities Forward	17,076.10
	Orphans and Vulnerable Children	293,888.67
	Total Control of Epidemics—Dreams	129,418.86
	Child Aid Ehlanzeni, Mopani, Vhembe, Capricorn and uMkhanyakude	40,443.39
	Humana Youth in Action and HOPE Westrand	4,493.71
	Teacher College	12,582.39
	Donation to use in 2018	202,246.63
	Total South Africa	446,103.20

<u>Country</u>	<u>Project</u>	<u>Amount (EUR)</u>
Zambia	Child Aid Mungwi and Kasama	7,573.05
	Child Aid Family Planning	7,353.57
	Childrens' Town Malambanyama	7,378.55
	Total Zambia	22,305.17
Zimbabwe	3 Child Aid projects: Rushinga, Bindura Shamwa, Mutasa and Nyanga	19,380.50
	Frontline Institute	50,108.99
	Ponesai Vanhu Junior School	8,632.10
	Ponesai Vanhu Technichal College	14,292.25
	Farming	77,105.37
	Institutional Support	26,766.19
	Donation to use in 2018	44,610.32
	Total Zimbabwe	240,895.72
The Federation	HPP Clinic	115,986.84
	Members contribution	222,228.39
	Donation to use in 2018	1,677,067.22
	Total Federation	2,015,282.44

SUMMARY	(EUR)
Donated in 2016 to use for the Partnership Projects in 2017	2,624,983.13
Donated in 2017	3,210,786.73
Used in 2017	2,786,216.94
Donations to use in 2018	3,049,552.92



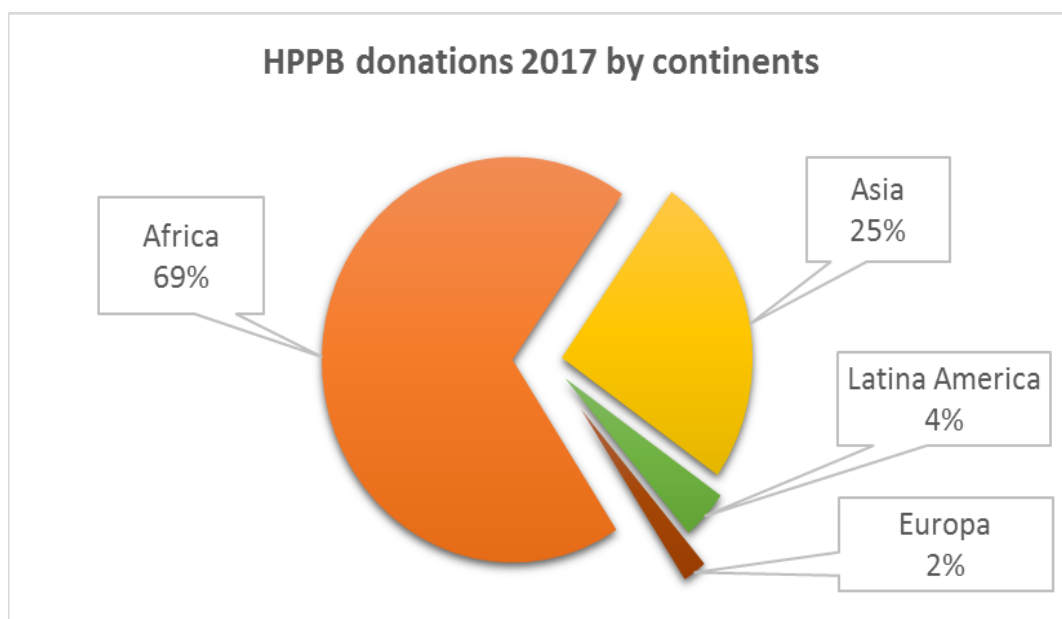
HPPB donations (EUR) in 2017 by FAIHPP national organisations



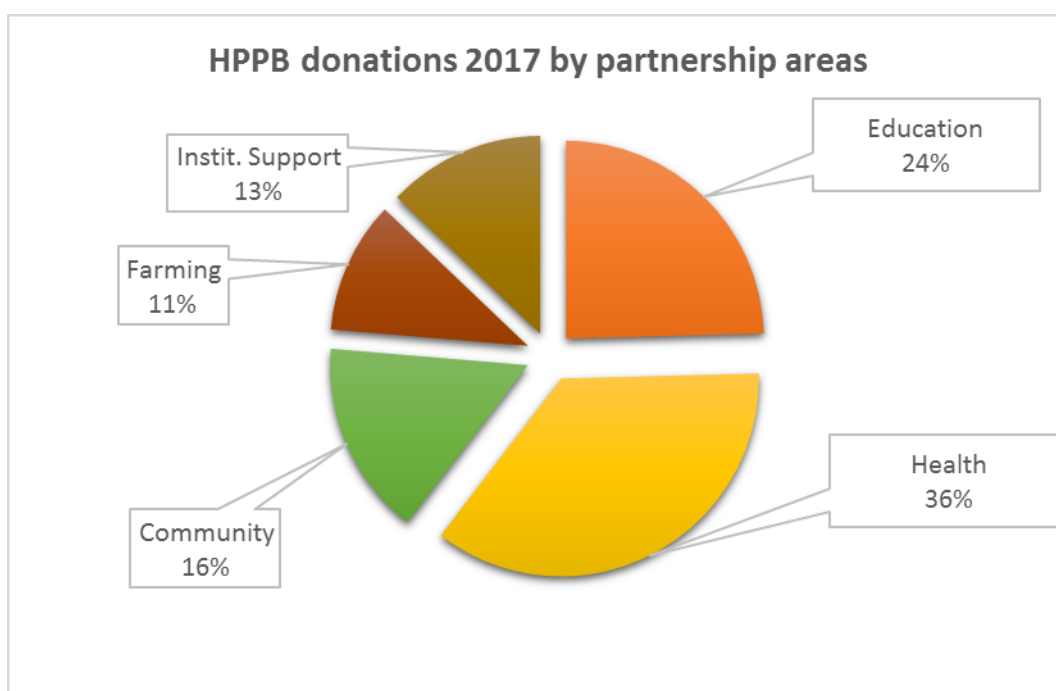
Transparency and accountability continue to take on increased importance in international development discourse. HPPB is committed to ensure accountability between its partners and donor recipients. Its strategic frameworks are open and resources used appropriately and efficiently.

HPPB support for development projects receiving partners, FAIHPP member organisations, have policies, guidelines and internal and external control in the line with international standards to ensure that the funds received are spent only for the purpose intended.





As the international community aligns its commitments with the 17 of the **Sustainable development Goals** of the UN Agenda for Sustainable Development, HPPB remains committed to combating the increasingly complex challenges and threats facing the world today: migrant crises, epidemics, the effects of climate change, food insecurity and inequality.



SORTING CENTRE



Photo: HPPB Sorting centre in Vilnius. The highest environmental benefits requires a detailed sorting of second hand textiles.

We buy four times more clothes than 30 years ago. Sorting of second hand textiles for re-use is increasingly important environmental issue and economic activity.

In the course of two decades of well-balanced growth, starting in 1998, HPPB Sorting Centre become one of the biggest sorters in Baltics and accumulated great amount of knowledge and skills to sort and deal with the second hand clothes and textile.

This specific competence contributes substantially in reaching the universal Goals of Sustainable Development.

The quality and market value are deciding factors whether an item of the second hand textile will be sent to re-use or to recycle.

Modern textile and recycling technologies

set increasingly high standards of sorting intelligence and skills. Clothes and footwear are sorted into more than 200 categories according to the seasons, special requests of our customers and quality of each item.

Currently Sorting Centre sorts every week more than 700 tons of clothes and footwear, bought mostly from suppliers in Austria, Belgium, France, Germany, the Netherlands, Nordic countries and USA.

Sorted goods are supplied to the network of Humana shops in Lithuania (around 30%), sold to minor Lithuanian sellers and around half are exported to Humana People to People movement partner organizations and other customers around the world. About 13% are sold for recycling companies and are used, e.g. in production of wipers.

HUMANA SHOPS



Humana shops sell clothes for men, women and children, as well as footwear, accessories and home textile products.

The first Humana shop in Lithuania was opened in May 1998. By the end of 2017, the Humana network is already 62 shops, spread in 28 cities all over the country: 16 shops are in Vilnius, 12 shops in Kaunas, 3 shops in Klaipėda, 3 shops in Šiauliai, 2 in Panevėžys, 2 in Alytus and 2 in Marijampolė. Other 22 shops are located in: Anykščiai, Biržai, Druskininkai, Elektrėnai, Jonava, Joniškis, Jurbarkas, Kaišiadorys, Kėdainiai, Kupiškis, Mažeikiai, Plungė, Radviliškis, Raseiniai, Rokiškis, Tauragė, Telšiai,

Ukmergė, Utena, Varėna, Vilkaviškis and Visaginas.

Humana shops feature is constantly renewable assortment of goods. At this, it is also important to reach out to customers from as many sections of society as possible.

Aiming at these purposes the five-week cycle was developed: every five weeks, shops are fully restocked. In some regional shops the assortment of goods is renewed every 2 weeks.

Today our client increasingly is the average class hunting for an original item, what can not be found in new clothes shops. The risk of buying at Humana shop the same as someone else is practically nil.

Millennials who want to look modern and create their own style have also entered the market. For them and other seasoned customers we also have a special offer: one shop located in Didžioji street 18/2 in Vilnius and one shop in Kaunas on Daukšos street 25 sell the original *vintage* style clothes of

the seventies and eighties.

We regularly announce the information about the ongoing actions and discounts on our webpage www.humana.lt, by sending SMS messages and weekly newsletters. In the section "Contacts" on our webpage you may find full information about each Humana shop work hours and contact phone number and its precise location on the google map.

We are passionate about what we do. In our shops we strive to create a comfortable atmosphere and provide the best service. Everyone is welcomed and sellers will inform about ongoing promotions and discounts, and will help to find the appropriate product.

SOCIAL PARTNERSHIP IN LITHUANIA

HPPB pro social engagements in Lithuania are realized first of all through systemic educational and sponsorship efforts aimed for partnership with local NGOs. HPPB also sensibly responds to the requests by social NGOs for sponsorship with the second hand clothes for people in need.

In 2017, in partnership with NGDO Platform, HPPB initiated and implemented development education project “The Youth of SDG’30” co-sponsored by the Ministry of Foreign Affairs. HPPB organized and led two two-days trainings for municipal administration staff, local teachers and students about national engagement in the global sustainable development agenda. The development education trainings have been organized in municipalities of Kazlų Rūda and Prienai.

The Social Partnership Program “Eat Wisely” (in Lithuanian *Valgyk protingai*) is designed for local Child NGOs. The main objectives of the Program are quality nutrition and culinary pedagogy among children from socially disadvantaged background. The participating partner organizations are asked to spend at least ¾ of the food budget for products from the local farmers. These objectives have been named to address the challenges caused by spread of so called fast food culture and growth of cheap and low-quality food consumption among majority population.



The outreach of the program “Eat Wisely” in 2017 is 956 children. Each of these children has been fed on average 81 times. The total number of meals at the table, i.e. meals at a predetermined time and as a whole group, is 77 784 meals. Participating children have been trained to cook and eat healthy, welcome guests, they visited farmers and food producers.

The Program activities have been implemented by 24 partners, local NGOs from 16 municipalities from all over the country.

The program “Eat Wisely” is an initiative by HPPB and is implemented in consultation with the Ministry of Social Security and Labor of the Republic of Lithuania. HPPB from its side sets priorities and guidelines of the program and initiates a call for project proposals. After evaluation of applications in 2017, 24 projects were selected for partnership and sponsorship with total of € 68,442.

“In the last week of August, before new school year, we organized an open door day event for children to show what they have learned during the summer months. As guests, we invited parents and representatives of the Children's Rights Protection Service of the Municipality. Our children prepared meals and a large table for the guests. The kids served the tables and told the guests what kinds of dishes they learned to cook, and shared their recipes.”

Vera Šnarienė, director of Biržai Children's Day Center “Vilties šviesa”

EUROPEAN COMMISSION CO-FINANCED PROJECT IN CHINA

The 3,5 years (2014-2017) “TCE Butuo” project, co-financed by the European Commission, ended in June 2017. HPPB there assumes responsibilities of a lead organisation, and two local non-governmental organisations—Butuo County Woman Federation and Liangshan Yi for Empowerment Center of Women & Children, of implementing partners. Both local partner organizations were regularly trained and increased their capacities. The project has achieved solid recognition by the local authorities and the people involved during the years.

TCE Butuo project team interacted 300,000 times with 100,000 people, increasing the HIV knowledge rate to more than 65%. In addition, more than 4,500 small group trainings were done involving more than 140,000 attendants.

This face to face home based interaction made 15,803 people to opt for voluntary counselling and testing over 3 years; in average about 5,000/year, a 20 times fold of the pre-project situation.

Women Living with HIV also benefited via 54 “Women Positive Living Clubs” and direct support. Moreover, 842 volunteer based Village Health Clubs were established to emphasize health among other daily issues.

During the whole period of activities, there was close cooperation with the public health institutions: Butuo Centre of Disease Control, Butuo Maternal and Child Health Care Service Centre, Butuo Health Bureau, Liangshan HIV Prevention and Control Association, Liangshan Centre of Disease Control and Liangshan AIDS Office. This cooperation had crucial importance for public HIV/AIDS policy change and resulted in an agreement with the local government in Liangshan, where project workers have been hired to do technical support for the staff of the public health system. Main task is to train township hospital Administrators and Township Secretaries in the HPP TCE model, covering 10 counties in Liangshan Prefecture, reaching 19 townships most infected by HIV/AIDS.

Once, when I was giving a training about HIV / AIDS to the farmers of Risi Village, one of the farmers volunteered to be our host, standing in front of all the villagers. We were surprised by his courage. This man told us his story. By taking intravenous drugs, he contracted HIV and become an AIDS patient. When he was speaking, everyone listened very attentively. He told us about his personal experiences, inner feelings and family values. When he learned that he is HIV positive, he fell into despair and wanted to commit suicide, but there were too many things he could not put down. Thanks to the Field Officers of the Humana People to People Baltic TCE Butuo project, who visit every farmer of the village and face-to-face explain and teach about HIV / AIDS risk, prevention and treatment, now we are much more aware why pregnant women should go for delivery to the hospital and to prevent mother-to-child transmission of HIV, and why HIV-infected persons should stick to antiviral treatment. He summarised: “HIV/AIDS is a war without gunpowder. As little conscious persons, we should rise our awareness and actively cooperate with HIV/AIDS Field Officers to win the victory in the war”.

Case story told by project TCE Butuo Field Officer Ali Wula

The Public Establishment

HUMANA PEOPLE TO PEOPLE BALTIC

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